



McLarty

CAPITAL PARTNERS

Overview

The McLarty Capital Partners (“MCP”) Small Business Fund provides flexible capital solutions to lower middle market companies. We believe that small businesses are the engine of growth for the global economy and that their capital requirements are growing. The MCP Small Business Fund’s investments range across the capital structure in the form of unitranche senior debt, junior debt, structured equity and common equity. We participate in a variety of situations and industries, and have deep domain expertise in the transportation, energy and defense sectors. MCP benefits from the asymmetric market intelligence possessed by the McLarty organization and developed by the experience of its senior professionals, who have served long careers in both industry and government. We bring to bear the totality of our resources to catalyze winning outcomes for our portfolio investments.

Investment Criteria

Transaction Types

MCP invests in a diverse range of transaction types alongside management teams, entrepreneurs, fundless sponsors and equity sponsors:

- Buyouts & Acquisitions
- Refinancings & Recapitalizations
- Restructurings & Turnarounds
- Growth Capital

Structure

We customize our investments for each transaction and provide both senior and junior debt capital, in most of its shapes and sizes – unitranche, “stretch” senior, second lien, and mezzanine debt. We also provide equity capital as a minority investor and can structure equity investments either as preferred or common equity. We seek to make investments of \$5 million to \$30 million, with our “sweet spot” being approximately \$10 million to \$15 million.

Characteristics

Typically, companies we invest in have:

- Revenue between \$10 million and \$300 million
- EBITDA between \$3 million and \$20 million
- Sustainable value proposition
- Defensible market position
- Attractive industry dynamics
- Ability to withstand business cycles
- Experienced management team

Industry Focus

We invest in a wide range of industries. We have particular deal experience in the following industries:

- Transportation & Logistics
- Energy
- Aerospace & Defense
- Industrial Products & Services
- Business Services
- Chemicals
- Healthcare
- Consumer
- Niche Manufacturing

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